#### Utah Association of Counties



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# The State of Performance Management

#### What's out?

- Forced rankings
- Annual appraisals
- Dictated performance expectations

#### What's in?

- Ongoing performance discussions
- Behavioral expectations
- Career development discussions



#### What DHRM Rule Requires

- Performance plans and evaluations need to be completed in UPM
- 2. Each career-service employee must have an annual performance plan with relevant goals/objectives
- 3. Supervisors must give regular written and verbal feedback to employees based on the performance and behavioral expectations found in their plan

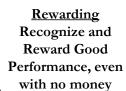


# What DHRM Rule Requires

- 4. Each fiscal year an employee must receive a performance evaluation
- 5. Employees have the right to include written comments pertaining to their performance evaluation
- 6. Probationary employees shall receive a performance evaluation at the end of the probationary period.



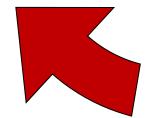
# Performance Management Cycle



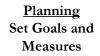


Evaluation Summarize Performance

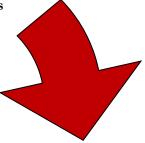
Assign the Rating of Record



Developing
Address Poor
Performance
Improve Good
Performance
Coaching

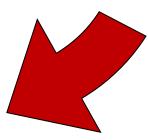






Monitoring
Measure
Performance

Provide Feedback Conduct Progress Review





### Performance Management Cycles











# Performance Management Cycles

- Why within a plan year would multiple cycles of performance management be desirable?
  - Priorities change
  - Project-based work
  - Performance management vs. performance evaluation



# Performance Management Cycles

 Why within a plan year would multiple cycles of performance management be desirable?

Employees want constant feedback

- Unlikely to get goals/standards right the first time
  - Goal setting is an iterative process



### Motivate Employees to Excel

- Feedback is critical
  - Some of us get feedback from the work itself
  - Oftentimes feedback from external sources is required

- We respond well to goals
  - Particularly goals we've had a hand in setting
  - And that are meaningful to us



### Performance Management Cycle Revisited

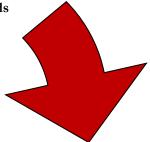
Evaluation Summarize Performance

Assign the Rating of Record



Planning
Set Goals and
Measures

Establish and Communicate Standards

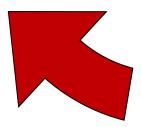


Monitoring
Measure
Performance

Provide Feedback Conduct Progress Review

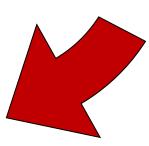


Rewarding
Recognize and
Reward Good
Performance, even
with no money



Developing
Address Poor
Performance
Improve Good
Performance
Coaching





#### SMART Goals

Specific

Measurable

Acceptance

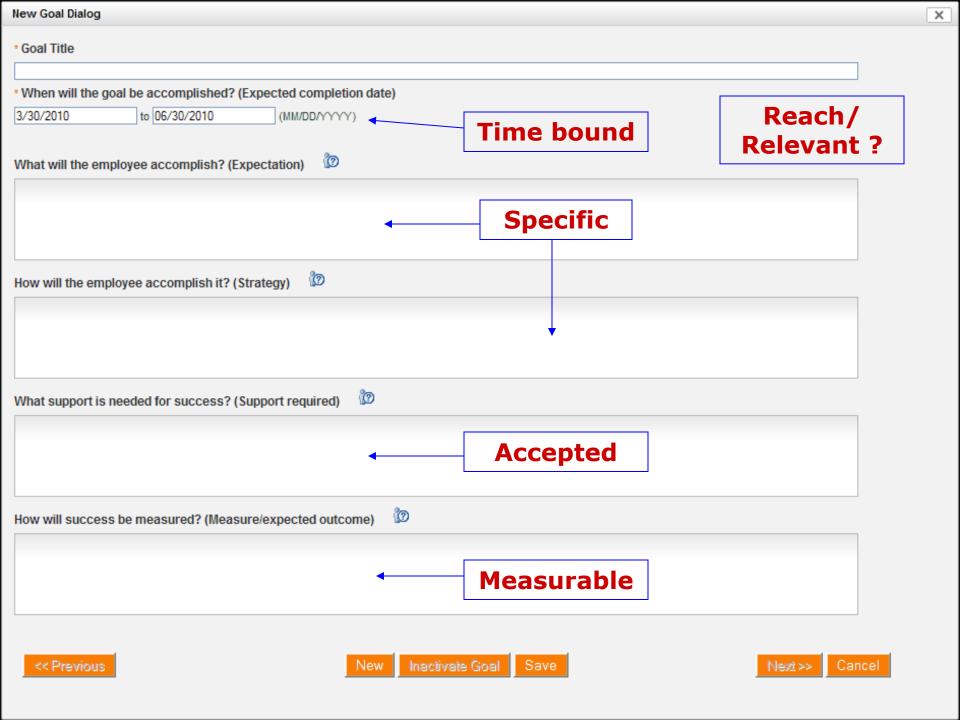
Reach/Relevant

Time-Specific

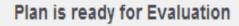
Will the way I've written the objective help me to motivate the employee and hold the employee accountable?

Do I describe work-activities or behaviors and accomplishments?





Goals



#### Goals 10

Show Inactive Goals | Show Agency/Team Goals

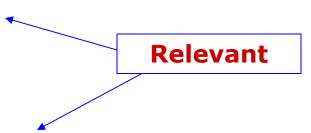
#### DANIEL CHASE - (ANNUAL 08/17/2009) GOALS

#### Agency Goals:

- · 1. Lead the way in public HR by:
- · 2. Increasing customer service
- · 3. Increasing efficiency
- · 4. Expanding the capacity of managers to manage

#### Team Goals:

- Develop and implement active recruitment strategies
- Increase the use of data and data integrity to support customer agency and field office operations
- Pursue improved understanding of customer agency strategic HR needs and align HR efforts towards them
- · Work with customer agencies to implement UPM





### Suggested Performance Plan Goals

- 1. Do your job
- 2. Complete your projects
- 3. Get along with others
- 4. Abide by policies and work standards
- 5. Keep me informed
- 6. Develop professionally
- 7. Lead others (when applicable)



### What are your questions?



